

NJRE CLUB NEWSLETTER

PRESIDENT'S LETTER

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Greetings fellow investors,

This month I shall address The New Jersey Real Estate Investment Club as I do each September for my annual State of the Union (State of the Real Estate Market). The real estate market over the past few years has been one of scorched earth and few options. During this unprecedented time in history, many investors found their real estate portfolios and the real estate fortunes burn to the ground while a few new investors created their wealth from those ashes. If you were without the expertise or patience to master the new reality of real estate investing you were out of the market. You likely found yourself

playing with an old play-book in a challenging new world.

This meeting, I will be talking about some new opportunities created by the current real estate market as well as the return to some more traditional investing techniques that I have not seen succeed in a very long time. Some of these old techniques are beginning to return but as with and return of any investment technique, the rules have changed.

I will be talking about how my top clients and I are making adjustments and moving into new areas of real estate investing. I will be talking about our criteria and how you can follow the trailblazers or if you prefer, work with us to expand our collective wealth. The New Jersey Real Estate Investment Club has always been one of collective abundance. Together we can all grow smarter, stronger and more successful in the next phase of real estate investing.

If you have any questions with respect to your investments, feel free to email me at my law office at Chris@GoodsonLawOffices.com and make an appointment to come in and discuss. The New Jersey Real Estate Investment Club will be here to guide you through the changing investment landscape and Goodson Law Offices will be here to make sure you not only make money but that you do it in a legally compliant way. Let's work together to make the Fall investment market a profitable one!

Thank you.

Sincerely,

Christopher J. Goodson, Esq.

All County Chapter Meeting

Date: September 21st (Wednesday)

Time: 6:30—9:00pm

Topic: State of Union Speech

(For more details see page 2.)

Club Chapters:

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Essex County
Hudson County
Passaic County

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UPCOMING MEETINGS/EVENTS

All County Chapter Meeting

Date: September 21st (Wednesday)

Time: 6:30-9:30pm

Guest Speaker: Christopher J. Goodson, Esq.

Topic: State of Union Speech

Christopher Goodson, our club founder/
president, will give his State of Union speech
to fellow club members and guests.

Location:

Holiday Inn Totowa
#1 Route 46 West
Totowa, NJ 07512
(973) 785-9000
www.hitotowa.com

Cover Charge: \$30
Snacks served.

As always, everyone is welcome to attend any meeting/event.

*Thank you all for continuing to build and make our club stronger and more exciting.—
Christopher J. Goodson, Esq.*

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PRESENTS INVESTOR OF THE MONTH



John Marino is Investor of The Month not for the deal in which he closed with Goodson Law Offices and took this great picture with his son but instead for the bear of a deal that he is about to close later this September. We are not yet able to take a picture of that check but the whole office will be glad to see that one close! Perhaps this is a little premature celebrating but we at Goodson Law Offices are confident that together we can close yet another great deal for Mr. Marino. Glad to have you as a client John.